

National Immigration Forum, Inc. and Affiliate

Financial Report
December 31, 2019

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RSM US LLP

Independent Auditor's Report

Board of Directors
National Immigration Forum, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the National Immigration Forum, Inc. and Affiliate (the Organization), which comprise the consolidated statement of financial position as of December 31, 2019, the related consolidated statements of activities, functional expenses and cash flows for the year then ended and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of National Immigration Forum, Inc. and Affiliate as of December 31, 2019, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

The financial statements of the Organization as of and for the year ended December 31, 2018, were audited by other auditors, whose report dated May 6, 2019, expressed an unmodified opinion on those statements.

RSM US LLP

Washington, D.C.
June 12, 2020

National Immigration Forum, Inc and Affiliate
Consolidated Statements of Financial Position
December 31, 2019 and 2018

	2019	2018
Assets		
Cash	\$ 1,682,093	\$ 1,206,269
Investments	4,334,448	3,825,711
Accounts receivable	46,360	30,000
Contributions and grants receivable	1,754,597	650,879
Prepaid expenses and deposits	69,730	45,482
Property and equipment, net	75,096	151,838
	<u>7,962,324</u>	<u>5,910,179</u>
Total assets	\$ 7,962,324	\$ 5,910,179
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 258,500	\$ 243,029
Deferred rent	112,044	181,630
Total liabilities	<u>370,544</u>	<u>424,659</u>
Commitments and contingencies (Notes 9 and 10)		
Net assets:		
Without donor restrictions:		
Undesignated	2,126,487	2,047,214
Board-designated	564,099	551,556
	<u>2,690,586</u>	<u>2,598,770</u>
With donor restrictions	4,901,194	2,886,750
Total net assets	<u>7,591,780</u>	<u>5,485,520</u>
Total liabilities and net assets	<u>\$ 7,962,324</u>	<u>\$ 5,910,179</u>

See notes to consolidated financial statements.

National Immigration Forum, Inc and Affiliate

**Consolidated Statements of Activities
Years Ended December 31, 2019 and 2018**

	2019	2018
Activities without donor restrictions:		
Revenue and support:		
Contributions	\$ 463,373	\$ 278,463
Awards event	173,430	194,770
Comprehensive immigration reform and integration	119,000	59,000
Interest income	36,937	24,873
Other revenue	16,389	22,096
Net assets released from restrictions	5,444,556	5,985,750
Total revenue and support	6,253,685	6,564,952
Expenses:		
Program services:		
Communications	1,869,575	1,885,445
Constituencies – reform	1,271,886	1,376,903
Constituencies – integration	1,081,521	1,114,478
Policy	858,643	852,897
Awards event	262,926	297,915
Associates and governance	179,937	150,035
Total program services	5,524,488	5,677,673
Supporting services:		
Management and general	283,364	312,912
Fundraising	354,017	492,162
Total supporting services	637,381	805,074
Total expenses	6,161,869	6,482,747
Change in net assets without donor restrictions	91,816	82,205
Activities with donor restrictions:		
Contributions and grants	7,459,000	4,397,500
Net assets released from restrictions	(5,444,556)	(5,985,750)
Change in net assets with donor restrictions	2,014,444	(1,588,250)
Change in net assets	2,106,260	(1,506,045)
Net assets:		
Beginning	5,485,520	6,991,565
Ending	\$ 7,591,780	\$ 5,485,520

See notes to consolidated financial statements.

National Immigration Forum, Inc and Affiliate

**Consolidated Statement of Functional Expenses
Year Ended December 31, 2019**

	Program Services							Supporting Services				Total
	Communications	Constituencies – Reform	Constituencies – Integration	Policy	Awards Event	Associates and Governance	Total Program Services	Management and General	Fundraising	Total Supporting Service		
Salaries and benefits	\$ 697,389	\$ 362,498	\$ 413,018	\$ 626,881	\$ 100,688	\$ 94,974	\$ 2,295,448	\$ 246,382	\$ 160,991	\$ 407,373	\$ 2,702,821	
Professional fees	698,987	664,290	463,812	52,917	50,728	29,019	1,959,753	9,979	101,486	111,465	2,071,218	
Travel and conference	77,680	171,038	52,532	27,177	82,547	38,967	449,941	446	47,343	47,789	497,730	
Occupancy	67,982	31,789	40,399	65,467	11,432	9,442	226,511	11,669	15,540	27,209	253,720	
Dues and publications	117,769	4,081	82,166	25,924	371	233	230,544	534	12,292	12,826	243,370	
Advertising	126,656	124	-	-	-	-	126,780	-	-	-	126,780	
Other expenses	26,653	20,506	8,601	24,179	12,327	3,020	95,286	4,182	8,746	12,928	108,214	
Depreciation expense	21,542	7,682	15,290	24,299	3,627	3,178	75,618	7,284	4,978	12,262	87,880	
Telephone	34,917	9,878	5,703	11,799	1,206	1,104	64,607	2,888	2,641	5,529	70,136	
Total	\$ 1,869,575	\$ 1,271,886	\$ 1,081,521	\$ 858,643	\$ 262,926	\$ 179,937	\$ 5,524,488	\$ 283,364	\$ 354,017	\$ 637,381	\$ 6,161,869	

See notes to consolidated financial statements.

National Immigration Forum, Inc and Affiliate

**Consolidated Statement of Functional Expenses
Year Ended December 31, 2018**

	Program Services							Supporting Services				Total
	Communications	Constituencies – Reform	Constituencies – Integration	Policy	Awards Event	Associates and Governance	Total Program Services	Management and General	Fundraising	Total Supporting Service		
Salaries and benefits	\$ 655,961	\$ 367,019	\$ 392,916	\$ 608,666	\$ 134,769	\$ 75,779	\$ 2,235,110	\$ 267,031	\$ 226,043	\$ 493,074	\$ 2,728,184	
Professional fees	664,322	757,636	549,226	67,660	28,705	43,262	2,110,811	9,476	151,822	161,298	2,272,109	
Travel and conference	64,514	172,093	91,926	23,934	93,693	15,309	461,469	754	46,040	46,794	508,263	
Occupancy	59,442	31,533	37,024	60,890	11,712	7,421	208,022	17,880	21,059	38,939	246,961	
Dues and publications	121,362	3,778	3,100	30,838	290	212	159,580	468	13,437	13,905	173,485	
Advertising	261,950	-	-	-	-	-	261,950	-	-	-	261,950	
Other expenses	16,817	28,666	16,719	23,123	22,714	4,432	112,471	6,116	23,938	30,054	142,525	
Depreciation expense	22,127	7,690	14,427	22,433	3,955	2,387	73,019	7,327	5,484	12,811	85,830	
Telephone	18,950	8,488	9,140	15,353	2,077	1,233	55,241	3,860	4,339	8,199	63,440	
Total	\$ 1,885,445	\$ 1,376,903	\$ 1,114,478	\$ 852,897	\$ 297,915	\$ 150,035	\$ 5,677,673	\$ 312,912	\$ 492,162	\$ 805,074	\$ 6,482,747	

See notes to consolidated financial statements.

National Immigration Forum, Inc and Affiliate

Consolidated Statements of Cash Flows
Years Ended December 31, 2019 and 2018

	2019	2018
Cash flows from operating activities:		
Change in net assets	\$ 2,106,260	\$ (1,506,045)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	87,880	85,830
Change in assets and liabilities		
Decrease (increase) in:		
Accounts receivable	(16,360)	(30,000)
Contributions and grants receivable	(1,103,718)	638,531
Prepaid expenses and deposits	(24,248)	42,235
Increase (decrease) in:		
Accounts payable and accrued expenses	15,471	(202,758)
Deferred rent	(69,586)	(62,319)
Net cash provided by (used in) operating activities	995,699	(1,034,526)
Cash flows from investing activities:		
Sales of investments	1,026,263	1,671,543
Purchases of investments	(1,535,000)	(547,000)
Purchases of property and equipment	(11,138)	(35,239)
Net cash (used in) provided by investing activities	(519,875)	1,089,304
Net increase in cash and cash equivalents	475,824	54,778
Cash:		
Beginning	1,206,269	1,151,491
Ending	\$ 1,682,093	\$ 1,206,269

See notes to consolidated financial statements.

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Principles

Nature of Activities: The National Immigration Forum, Inc. (the Forum), founded in 1982, is a nonprofit organization that embraces and upholds America's tradition as a nation of immigrants. The Forum advocates and builds public support for public policies that welcome immigrants and refugees and that are fair and supportive to newcomers in our country. The Forum employs a combination of advocacy, media work, targeted research, training, and public education to provide data to policy-makers, the press, and the public about the contributions of immigrants to American society.

America is Better (AIB) (formerly National Immigration Forum Action Fund) was formed in 2009 for the purposes of increasing the profile of policy issues that affect immigrants and influencing federal legislation for the benefit of immigrants.

A summary of the Organization's significant accounting policies as follows:

Principles of consolidation: The consolidated financial statements include the accounts of the National Immigration Forum, Inc. and America is Better (collectively referred to as the Organization). Significant intra-entity accounts and transactions have been eliminated in consolidation.

Income tax status: The Forum is exempt from the payment of income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation within the meaning of Section 509(a)(1) of the Internal Revenue Code.

AIB is exempt from the payment of income taxes on its exempt activities under Section 501(c)(4) of the Internal Revenue Code.

Basis of accounting: The consolidated financial statements have been prepared using the accrual basis of accounting. Revenues are recognized when earned and expenses when the obligations are incurred.

Basis of presentation: The consolidated financial statement presentation follows the recommendation of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). As required by the Non-profit Entities Topic of the FASB ASC, the Organization is required to report information regarding its financial position and activities according to two classes to net assets, as follows:

Net assets without donor restrictions: Net assets without donor restrictions include undesignated funds that are available for the support of the Organization's activities and not subject to donor-imposed restrictions. The board established a designated reserve fund in case of any future emergencies. The funds are to be invested and used only as directed by the board. As of December 31, 2019 and 2018, the board-designated reserve was \$564,099 and \$551,556, respectively.

Net assets with donor restrictions: Net assets with donor restrictions represent the portion of net assets whose use by the Organization has been restricted by donors with specified time or purpose limitations

Use of estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from estimates.

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Principles (Continued)

Cash and cash equivalents: For financial statement purposes, the Organization considers all highly liquid investments with an original maturity of three months or less that are not held for investment purposes to be cash and cash equivalents. The Organization maintains demand deposits with commercial banks and money market funds with financial institutions. At times, certain balances held within these accounts may not be fully guaranteed or insured by the U.S. federal government. The uninsured portions of cash and money market accounts are backed solely by the assets of the underlying institution. As such, the failure of an underlying institution could result in financial loss to the Organization.

Accounts receivable: Accounts receivable primarily consist of events receivable. Accounts receivable are presented at the net amount due to the Organization. The Organization's management periodically reviews the status of all accounts receivable balances for collectability. Each balance is assessed based on management's knowledge of the customer, the Organization's relationship with the customer, and the age of the receivable balance. As a result of these reviews, customer balances deemed to be uncollectible are charged directly to bad debt expense. Management believes that the use of the direct write-off method approximates the results that would be presented if an allowance for bad debts had been recorded.

Investments: Investments, consisting of certificates of deposit, with readily determinable fair values are reflected at fair value. To adjust the carrying value of these investments, the change in fair market value is charged or credited to current operations net or related fees. Money market funds are recorded at cost.

The Organization also invests some of its funds in professionally managed portfolios that contains money market funds and certificates of deposit. Such investments are exposed to market and credit risks. As a result, the investment balances reported in the accompanying financial statements may not be reflective of the portfolio's value during subsequent periods.

Contributions and grants receivable: Unconditional promises to give are recognized as revenue in the period the promises are received. The management of the Organization reviews the collectability of the contribution and grants receivable on a regular basis. No reserve for doubtful accounts has been established because management expects to collect all contributions and grants receivable in full.

Property and equipment: The Organization capitalizes all property and equipment acquisitions in excess of \$1,000. Furniture and equipment assets are recorded at cost. Depreciation is provided on a straight-line basis over the estimated useful lives of assets ranging from three to ten years.

Revenue recognition and deferred revenue: Awards event revenue is recognized at the time the event occur and are billed in advance. Any monies received by the Organization in advance of the events are recorded as deferred event revenue.

There are no rights of return or refunds for the majority of revenue streams. Payments are due upon receipt of invoice. The Organization did not have any impairment or credit losses on any receivables or contract assets arising from contracts with customers. There are also no incremental costs of obtaining a contract and no significant financing components. There are no significant changes in the judgements affecting the determination of the amount and timing of revenue from contracts with customers with the adoption of the accounting standard described under recent accounting pronouncement adopted below.

Economic factors driven by consumer confidence, employment, inflation, and other world events impact the timing and level of cash received and revenue recognized by the Organization. Periods of economic downturn resulting from any of the above factors may result in declines in future cash flows and recognized revenue of the Organization.

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Principles (Continued)

Contributions and grants: Unconditional contributions and grants are recorded depending upon the existence and/or nature of donor restrictions. Support that is restricted by the donor is reported as an increase in net assets with donor restriction when the contribution is recognized. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), the amounts are reclassified to net assets without donor restriction and reported in the consolidated statements of activities as net assets released from restrictions. The Organization has not received any support with donor restrictions in perpetuity.

Functional allocation of expense: Expenses have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Allocable costs include salaries and employee benefits, occupancy and depreciation. The costs are allocated among program services and supporting services activities based on employee effort.

Recent accounting pronouncements adopted: The Financial Accounting Standards Board (FASB) issued the Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 clarifies requirements on how to determine reciprocal and non-reciprocal transactions. Reciprocal transactions generally follow the contract accounting standards under ASU 2014-09, *Revenue from Contracts with Customers*. Non-reciprocal transactions generally follow the contribution accounting standards. ASU 2018-08 also clarified and revised the definition of conditional contributions. The Organization adopted the standard using the modified prospective method as permitted by ASU 2018-08. The Organization will adopt the provisions of ASU 2018-08 for contributions made during the year ended December 31, 2020, when it is applicable.

Subsequent events: Subsequent events have been evaluated through June 12, 2020, which is the date the consolidated financial statements were available to be issued.

Note 2. Investments

In accordance with accounting principles generally accepted in the United States of America, the Organization uses the following prioritized input levels to measure fair value of investments recorded at fair value. The input levels used for valuing investments are not necessarily an indication of risk.

Level 1: Observable inputs that reflect quoted prices for identical assets or liabilities in active markets, such as stock quotes.

Level 2: Includes inputs other than Level 1 inputs that are directly or indirectly observable in the marketplace, such as yield curves or other market data.

Level 3: Unobservable inputs which reflect the reporting entity's assessment of the assumptions that market participants would use in pricing the asset or liability including assumptions about risk, such as bid/ask spreads and liquidity discounts.

Investments recorded at fair value which are classified as Level 2 include certificates of deposit. The certificates of deposit were valued by pricing vendors using outside data. In determining the fair value of these investments, the pricing vendors use a market approach and pricing spreads based on the credit risk of the issuer, maturity, current yields, and other terms and conditions of each security.

Investments recorded at cost include money market funds. Investments at cost are not required to be classified in one of the levels prescribed by the fair value hierarchy.

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 2. Investments (Continued)

Investments consisted of the following at December 31:

2019	Total	Level 1	Level 2	Level 3
Investments at fair market value:				
Certificates of deposit	\$ 552,154	\$ -	\$ 552,154	\$ -
Investments at cost:				
Money market funds	3,782,294			
	<u>\$ 4,334,448</u>			
2018	Total	Level 1	Level 2	Level 3
Investments at fair market value:				
Certificates of deposit	\$ 546,413	\$ -	\$ 546,413	\$ -
Investments at cost:				
Money market funds	3,279,298			
	<u>\$ 3,825,711</u>			

Note 3. Contributions and Grant Receivable

Unconditional: At December 31, 2019 and 2018, contributions and grants receivable totaled \$1,754,597 and \$650,879 respectively. Contributions and grants receivable at December 31, 2019, are expected to be collected during the year ending December 31, 2020.

Conditional: During 2019, the Organization received a conditional contribution in which the donor intended to pay \$1,150,000 in two annual installments of \$575,000 from 2019 to 2021. The promise to give was conditional because each annual installment was subject to approval by the donor's Board of Directors. Due to the conditional nature of the promise to give, the Organization did not record a grant receivable for the remaining installment. Instead, the Organization will record the final installment of \$575,000 when the payment was received after the conditional nature of the installment had been removed via approval by the donor's Board of Directors.

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 4. Liquidity

The Organization invests cash balances in excess of immediate liquidity needs in accordance with its investment policy. The following provides a summary of financial assets available for general expenditures at December 31, 2019 and 2018:

	2019	2018
Cash and cash equivalents	\$ 1,682,093	\$ 1,206,269
Investments	4,334,448	3,825,711
Accounts receivable	46,360	30,000
Contributions and grants receivable	1,754,597	650,879
Subtotal financial assets	<u>7,817,498</u>	<u>5,712,859</u>
Amounts not available within one year:		
Net assets with donor restrictions	<u>(4,901,194)</u>	<u>(2,886,750)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u><u>\$ 2,916,304</u></u>	<u><u>\$ 2,826,109</u></u>

The Organization's Board of Directors has designated a portion of its net assets without donor restriction. While board-designated net assets are invested to achieve long-term appreciation in addition to current income, such funds remain available and may be spent within one year at the discretion of the Board of Directors. Thus, they are included within the funds available for general expenditures total presented above.

Note 5. Property and Equipment

Property and equipment consisted of the following at December 31, 2019 and 2018:

	2019	2018
Property and equipment	\$ 482,795	\$ 471,656
Leasehold improvements	491,482	491,482
	<u>974,277</u>	<u>963,138</u>
Accumulated depreciation	<u>(899,181)</u>	<u>(811,300)</u>
	<u><u>\$ 75,096</u></u>	<u><u>\$ 151,838</u></u>

Note 6. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes at December 31:

	2019	2018
Constituencies – integration and reform program restricted	\$ 3,405,361	\$ 2,235,871
General support/time restricted	1,495,833	650,879
	<u><u>\$ 4,901,194</u></u>	<u><u>\$ 2,886,750</u></u>

National Immigration Forum, Inc. and Affiliate

Notes to Consolidated Financial Statements

Note 7. Retirement Plan

The Organization has established a 401(k) retirement plan. An employee becomes eligible to participate once they have attained the age of eighteen and completed six months of service. Employer contributions to the 401(k) plan consist of discretionary amounts based on employee salary, years of service and total salary of all the participants. The Organization made contributions to the plan of \$117,180 and \$90,281 for the years ended December 31, 2019 and 2018, respectively.

Note 8. Line of Credit

In March 2015, the Organization obtained a line of credit of \$450,000. Under the terms of the line of credit, interest on the outstanding balance is calculated monthly using the London Interbank Offering Rate (LIBOR) plus a determined spread percentage. There is no termination date for the line of credit. There were no draws or repayments on the line of credit during the years ended December 31, 2019 and 2018.

Note 9. Commitments and Contingencies

Lease commitments: The Organization leases office space in Washington, D.C. under a lease which expires on May 31, 2021. The base rent increases annually based on scheduled increases provided for in the lease. Under the terms of the lease, the lessor provided lease incentives totaling approximately \$371,150 to build out the office space. Under accounting principles generally accepted in the United States of America, all rental payments, including fixed rent increases, are recognized on a straight-line basis as an offset to rent expense. The difference between the straight-line rent expense and the required lease payments, as well as any unamortized lease incentives, is reflected as deferred rent in the accompanying consolidated statements of financial position.

The Organization also maintains an operating lease for a copier, which expires in 2018. Future minimum payments under the terms of these lease agreements for future years are as follows:

Years ending December 31:	
2020	\$ 305,437
2021	130,188
	<u>\$ 435,625</u>

Total rent expense attributable to the Organization's office space for the years ended December 31, 2019 and 2018 was \$247,598 and \$210,355, respectively.

Note 10. Subsequent Events

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate the spread of it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the Organization operates. It is unknown how long the adverse conditions associated with the coronavirus will last and what the complete financial effect will be to the Organization. The continued spread of COVID-19 could adversely impact the Organization's operations and may have a material adverse effect on the financial condition of the Organization.



RSM US LLP

Independent Auditor's Report on the Supplementary Information

Board of Directors
National Immigration Forum, Inc.

We have audited the consolidated financial statements of National Immigration Forum, Inc. and Affiliate (the Organization) as of and for the year ended December 31, 2019, and have issued our report thereon, which contains an unmodified opinion on those consolidated financial statements. See pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating and other supplementary information is presented for purposes of additional analysis rather than to present the financial position, changes in net assets and cash flows of the individual companies and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating and other supplementary information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

RSM US LLP

Washington, D.C.
June 12, 2020

National Immigration Forum, Inc. and Affiliate

**Consolidating Statement of Financial Position
December 31, 2019**

	Forum	AIB	Eliminations	Total
Assets				
Cash	\$ 182,257	\$ 1,499,836	\$ -	\$ 1,682,093
Investments	4,082,790	251,658	-	4,334,448
Accounts receivable	46,360	-	-	46,360
Contributions and grants receivable	1,729,477	25,120	-	1,754,597
Due from America is Better	477,907	-	(477,907)	-
Prepaid expenses and deposits	69,730	-	-	69,730
Property and equipment, net	75,096	-	-	75,096
Total assets	\$ 6,663,617	\$ 1,776,614	\$ (477,907)	\$ 7,962,324
Liabilities and Net Assets				
Liabilities:				
Accounts payable and accrued expenses	\$ 257,650	\$ 850	\$ -	\$ 258,500
Due to Forum	-	477,907	(477,907)	-
Deferred rent	112,044	-	-	112,044
Total liabilities	369,694	478,757	(477,907)	370,544
Net assets:				
Without donor restrictions:				
Undesignated	1,345,297	710,190	71,000	2,126,487
Board-designated	564,099	-	-	564,099
	1,909,396	710,190	71,000	2,690,586
With donor restrictions	4,384,527	587,667	(71,000)	4,901,194
Total net assets	6,293,923	1,297,857	-	7,591,780
Total liabilities and net assets	\$ 6,663,617	\$ 1,776,614	\$ (477,907)	\$ 7,962,324

National Immigration Forum, Inc. and Affiliate

**Consolidating Statement of Activities
Year Ended December 31, 2019**

	Forum	AIB	Eliminations	Total
Activities without donor restrictions:				
Revenue and support:				
Contributions	\$ 358,253	\$ 105,120	\$ -	\$ 463,373
Awards event	148,430	25,000	-	173,430
Comprehensive immigration reform and integration	119,000		-	119,000
Interest income	35,610	1,327	-	36,937
Other revenue	16,389	-	-	16,389
Net assets released from restrictions	4,600,556	844,000	-	5,444,556
Total revenue	5,278,238	975,447	-	6,253,685
Expense:				
Program services:				
Communications	1,506,856	362,719	-	1,869,575
Constituencies – reform	856,196	415,690	-	1,271,886
Constituencies – integration	1,080,934	587	-	1,081,521
Policy	824,281	34,362	-	858,643
Awards event	239,408	23,518	-	262,926
Associates and governance	162,366	17,571	-	179,937
Total program services	4,670,041	854,447	-	5,524,488
Supporting services:				
Management and general	212,260	71,104	-	283,364
Fundraising	308,200	45,817	-	354,017
Total supporting services	520,460	116,921	-	637,381
Total expenses	5,190,501	971,368	-	6,161,869
Change in net assets without restrictions	87,737	4,079	-	91,816
Activities with donor restrictions:				
Contributions and grants	6,559,000	900,000	-	7,459,000
Net assets released from restrictions	(4,600,556)	(844,000)	-	(5,444,556)
Change in net assets with restriction	1,958,444	56,000	-	2,014,444
Change in net assets	2,046,181	60,079	-	2,106,260
Net assets:				
Beginning	4,247,742	1,237,778	-	5,485,520
Ending	\$ 6,293,923	\$ 1,297,857	\$ -	\$ 7,591,780

National Immigration Forum, Inc. and Affiliate

Statement of Functional Expenses – National Immigration Forum, Inc. Only Year Ended December 31, 2019

	Program Services						Supporting Services					Total
	Communications	Constituencies – Reform	Constituencies – Integration	Policy	Awards Event	Associates and Governance	Total Program Services	Management and General	Fundraising	Total Supporting Services		
Salaries	\$ 421,919	\$ 150,464	\$ 330,388	\$ 475,917	\$ 71,044	\$ 62,237	\$ 1,511,969	\$ 142,661	\$ 97,505	\$ 240,166	\$ 1,752,135	
Consultants	568,512	455,054	458,532	35,779	42,338	27,509	1,587,724	5,752	93,819	99,571	1,687,295	
Travel	68,053	126,479	47,793	21,760	1,461	31,524	297,070	78	44,235	44,313	341,383	
Office rent	58,111	22,237	39,644	63,632	9,592	8,453	201,669	8,544	14,179	22,723	224,392	
Dues and publications	83,269	4,081	82,166	25,924	371	233	196,044	534	12,292	12,826	208,870	
Health insurance	50,475	17,786	34,966	56,315	7,740	7,254	174,536	17,266	11,226	28,492	203,028	
FICA	33,410	11,866	23,546	37,530	5,485	4,897	116,734	11,316	7,614	18,930	135,664	
Space meeting rental	9,627	20,559	4,740	5,416	76,085	7,443	123,870	369	3,108	3,477	127,347	
Advertising	111,656	124	-	-	-	-	111,780	-	-	-	111,780	
Retirement plan	24,866	8,890	18,329	27,959	4,794	3,901	88,739	8,000	5,753	13,753	102,492	
Depreciation expense	21,542	7,682	15,290	24,299	3,627	3,178	75,618	7,284	4,978	12,262	87,880	
Telephone	8,419	3,572	5,074	10,206	993	826	29,090	1,893	1,988	3,881	32,971	
Printing	5,641	6,437	1,660	3,598	8,006	994	26,336	639	4,381	5,020	31,356	
Accounting fees	5,642	2,012	4,005	6,365	950	832	19,806	1,908	1,304	3,212	23,018	
Organizational support	7,663	5,719	735	8,191	103	90	22,501	207	142	349	22,850	
Commissary	3,023	1,992	2,652	3,586	348	689	12,290	698	581	1,279	13,569	
Disability insurance	2,967	1,058	2,107	3,348	499	438	10,417	1,004	686	1,690	12,107	
Office supplies	3,263	1,744	1,016	1,536	2,861	242	10,662	422	294	716	11,378	
Family leave	2,686	958	1,906	3,030	452	396	9,428	908	621	1,529	10,957	
Conference calls	4,152	3,790	618	1,284	56	49	9,949	113	103	216	10,165	
Unemployment insurance	1,852	570	1,252	1,938	139	256	6,007	662	347	1,009	7,016	
Insurance - d & o, business	1,669	595	1,185	1,883	281	246	5,859	564	386	950	6,809	
Professional development	3,180	679	291	725	-	-	4,875	150	-	150	5,025	
Equipment purchases	1,354	539	742	1,179	176	154	4,144	353	241	594	4,738	
Income tax	1,048	374	744	1,183	177	155	3,681	355	242	597	4,278	
Bank charges	390	139	277	440	66	58	1,370	132	1,688	1,820	3,190	
Legal services	1,115	171	341	615	81	71	2,394	162	111	273	2,667	
Postage	512	344	139	284	279	138	1,696	62	61	123	1,819	
Recruitment	631	137	178	226	20	17	1,209	39	312	351	1,560	
Equipment rental and maintenance	-	-	-	-	1,382	-	1,382	-	-	-	1,382	
Couriers	209	144	618	133	2	86	1,192	4	3	7	1,199	
Vacation accrual	-	-	-	-	-	-	-	181	-	181	181	
Total	\$ 1,506,856	\$ 856,196	\$ 1,080,934	\$ 824,281	\$ 239,408	\$ 162,366	\$ 4,670,041	\$ 212,260	\$ 308,200	\$ 520,460	\$ 5,190,501	

National Immigration Forum, Inc. and Affiliate

Statement of Functional Expenses – America is Better Only Year Ended December 31, 2019

	Program Services							Supporting Services			Total
	Communications	Constituencies – Reform	Constituencies – Integration	Policy	Awards Event	Associates and Governance	Total Program Services	Management and General	Fundraising	Total Supporting Services	
Salaries	\$ 137,755	\$ 147,793	\$ 428	\$ 18,091	\$ 9,216	\$ 13,455	\$ 326,738	\$ 51,768	\$ 32,291	\$ 84,059	\$ 410,797
Consultants	117,480	203,174	12	3,426	7,166	242	331,500	932	5,581	6,513	338,013
Dues and publications	34,500	-	-	-	-	-	34,500	-	-	-	34,500
Health insurance	9,594	10,249	35	1,084	528	935	22,425	4,205	1,895	6,100	28,525
Telephone	22,346	2,517	11	308	157	229	25,568	882	550	1,432	27,000
Office rent	8,517	9,014	13	657	281	835	19,317	2,772	1,120	3,892	23,209
Travel	-	20,000	-	-	-	-	20,000	-	-	-	20,000
FICA	6,340	6,802	28	804	400	621	14,995	2,353	1,425	3,778	18,773
Advertising	15,000	-	-	-	-	-	15,000	-	-	-	15,000
Retirement plan	4,593	5,080	30	791	353	483	11,330	1,909	1,448	3,357	14,687
Space meeting rental	-	4,000	-	-	5,000	-	9,000	-	-	-	9,000
Accounting fees	2,849	3,056	14	374	191	278	6,762	1,070	668	1,738	8,500
Commissary	2,514	2,697	12	330	168	246	5,967	945	589	1,534	7,501
Legal services	-	-	-	5,500	-	-	5,500	-	-	-	5,500
Unemployment insurance	364	377	-	-	-	45	786	3,942	47	3,989	4,775
Printing	-	-	-	2,883	-	118	3,001	-	-	-	3,001
Disability insurance	564	605	3	74	38	55	1,339	212	132	344	1,683
Insurance – d & o and business	268	288	1	35	18	26	636	101	63	164	800
Bank charges	35	38	-	5	2	3	83	13	8	21	104
Total	\$ 362,719	\$ 415,690	\$ 587	\$ 34,362	\$ 23,518	\$ 17,571	\$ 854,447	\$ 71,104	\$ 45,817	\$ 116,921	\$ 971,368